



**NAMIBIA UNIVERSITY
OF SCIENCE AND TECHNOLOGY**

FACULTY OF MANAGEMENT SCIENCES

DEPARTMENT OF MARKETING AND LOGISTICS

QUALIFICATION: BACHELOR OF LOGISTICS AND SUPPLY CHAIN MANAGEMENT HONOURS	
QUALIFICATION CODE: 08LSCH	LEVEL: 8
COURSE: PROCUREMENT AND SUPPLIER RELATIONSHIP MANAGEMENT	COURSE CODE: PSS811S
SESSION: JUNE 2019	PAPER: THEORY
DURATION: 3 HOURS	MARKS: 100

FIRST OPPORTUNITY EXAMINATION QUESTION PAPER	
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MODERATOR:	MS. HENRIETTA M. SAMPATI

INSTRUCTIONS
<ol style="list-style-type: none">1. Answer ALL questions.2. Lay out your work clearly and where necessary, use headings and sub-headings3. Number your answers clearly.4. The number of marks per each question or part question is given in square brackets []. These should guide you in the content of your answers.5. This is a Closed Book Examination. No books or notes may be consulted during the exam.

THIS QUESTION PAPER CONSISTS OF 2 PAGES (Including this front page)

Question 1

Using practical examples, explain the importance of each of the **five (5)** stages of the flow process for *supplier selection and evaluation*. [25 marks]

Question 2

Explain the role of the following in the context of strategic procurement management:

(a) Electronic Procurement [12 marks]

(b) Supplier Relationship Management [13 marks]

[Sub-total: 25 marks]

Question 3

You have been recruited as a Procurement Officer by an organization that has just learnt about the concept of *outsourcing*. They are not so clear of *what the concept is really about, what to outsource, why they should outsource and problems that come along with outsourcing*. The Managing Director asks you to shed more light on these key issues. Draft a structured Memorandum to the Managing Director, addressing the key issues raised by the firm.

[25 marks]

Question 4

With reference to local and regional examples, discuss the *green and sustainable procurement* issues that modern day supply chain organisations need to address. [25 marks]

Grand Total: 100 marks